## Z**y**wave

# Sales Cloud for Personal Lines

Driving Efficiency for Key Agency Workflows

Every agency needs a process to find and write new business, while providing the best service to renew current clients. Empower your agency with world-class technology to automate your everyday tasks so you can deliver superior value to your prospects and clients.



#### **Agency Marketing**

Access a comprehensive platform that can simplify your entire sales process. Identify and market to new leads, coordinate all your communications with ease and take control of collecting key information to kick-off the quoting process.

- Marketing Automation
- Dec Page Connect
- Website Builder & Digital Marketing
- Search Engine Optimization (SEO)
- Lead Sourcing & Management

### Agency Quoting (CPQ)

Take control of your quoting process with an industry-leading platform - powered by TurboRater - that can eliminate ineffective quoting workflows and enhance them with carrier-direct automation, insights and reporting.

- Comparative Rater (CPQ)
- Embedded Quoting Platform

### Agency Management (AMS)

Leverage a full life cycle relationship management system that consolidates workflows and processes into a single platform while providing unprecedented insight into agency performance.

- Account and Contact Management
- Activity and Workflow Management
- File Management
- Opportunity Management
- Policy Management
- Commission Tracking
- Agency Insights Reporting